



Clarifying the Building & Pest Inspection Process

Building and Pest inspections put you in control

When it comes to building and pest inspections, most people assume they are only relevant to purchasers who generally have them conducted as part of the contract conditions. But having your home inspected for structural and termite damage can be highly advantageous to the seller. Why? Because it gives you control over the selling and negotiation process. If no issues are found, you will have peace of mind knowing the purchaser won't be able to use any problems as a means to negotiate the price down. And if an issue is found, you can take action to resolve it before your home is listed for sale.

Forewarned is forearmed

We have spoken to many reputable building and pest inspectors to learn more about the process. What we discovered was that there is quite a bit of concern over the inspection process, particularly from sellers who fear that finding a problem could result in a deal breaker for their sale. But contrary to this, inspectors have told us that there is absolutely no need to be over concerned, as everything is fixable. When it comes to structural or termite damage, ignorance is definitely not bliss. As they say, "Forewarned is forearmed." In other words, knowing about any issues allows you to take control and have them fixed.

Hidden problems can only be identified by a licensed professional

Even if your property appears to be structurally sound and there is no visible indication that termites are present, there could be hidden problems lurking in the foundations, roof, plumbing or walls that only a professional can identify. And while many buyers will still insist on having their own pre-purchase building and pest inspections conducted, showing them the reports you have had prepared shows them you have nothing to hide about the condition of your property and gives them less (or no) ammunition to negotiate.

Delivering control, transparency and fixable solutions

At the end of the day, building and pest inspections should not turn into deal breakers. They deliver control, transparency and fixable solutions. Please find on the reverse of this page a list of reputable licensed building and pest inspectors that we have previously worked with.

BUILDING & PEST

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